

SPIRIT HEALTH FOUNDATION FUNDRAISING CONSULTANT

Experienced fundraising consultant in the non-profit sector.

Initial 12-month period contract.

Consultant rates and payment models to be mutually agreed.

Remote working – preferred location UK, but open to other locations.

Application deadline is 6th December 2024.

ABOUT SPIRIT HEALTH FOUNDATION

Spirit Health Foundation is an independent non-profit foundation, with an initial goal to enable 30 million people in underserved communities to get essential healthcare by 2030. We operate in countries in Sub-Saharan Africa, with a particular focus on maternal and children's health.

Spirit Health Group is a market leader (their platforms and services are used across the NHS and in over 20 countries) who give us unlimited licenses for their Clinitouch smart platform and a range of services for free. We provide this as millions of pounds of in-kind funding to country partners and together build smarter health systems to improve and save lives in underserved communities.

After launching at the end of 2023, Spirit Health Foundation is already delivering impact with country partners Unjani Clinics in South Africa, and the Elizabeth Glaser Pediatric AIDS Foundation and the Ministry of Health in Eswatini. We're working on plans to expand into other countries with partners so we can enable millions of people to get the healthcare they need to protect themselves and their families - and are seeking external funding to achieve this.

This is the opportunity for a brilliant fundraising consultant to play a key role in this next phase of the Foundation's growth, and support us in improving and saving millions of lives in underserved communities in Sub-Saharan Africa countries.

KEY RESPONSIBILITIES

Working directly with the Spirit Health Foundation CEO, key responsibilities are:

- Developing and implementing effective fundraising strategies and plans, aligned to Spirit Health Foundation's purpose and goals
- Generating and securing new funding opportunities across multiple channels, including corporate, philanthropy, multi and bilaterals, and individual donors
- Leading, managing and optimising the fundraising pipeline, supported by relevant platforms and tools
- Building and growing relationships with funders by leveraging existing and new personal networks across the different segments
- Managing the RFP submission processes for prioritised grant or contract opportunities
- Monitoring, evaluation and reporting, identifying actionable ways to continuously enhance fundraising performance

WHAT WE'D LIKE YOU TO BRING

MUST HAVE

- Strong experience as a fundraiser in the non-profit sector
- Proven track record in delivering six-figure contracts and fundraising income growth
- Excellent expertise in multi-channel fundraising, including corporate, philanthropy and individual donors
- Extensive network of contacts you can leverage to support fundraising goals, strategies and plans

GOOD TO HAVE

- Fundraising experience in global health and development
- Proven ability to secure multi-year funding commitments
- Good understanding of different fundraising platforms and analytics tools
- Effective communication skills to engage with the needs of different funders in written and oral form

PERSONAL ATTRIBUTES

- Comfortable working with high degree of ownership and autonomy.
- High levels of personal responsibility, accountability and integrity.
- Will go the extra mile to deliver impact for our communities and partners
- Exceptional attention to detail at all times

HOW TO APPLY

If you're interested in the role, please send to: hello@spirithealthfoundation.org by 6th December.

- A short covering email explaining why you're interested
- Your CV

Spirit Health Foundation is an equal opportunity employer.